# **Success Story of European SME in Russia The Swiss Case**





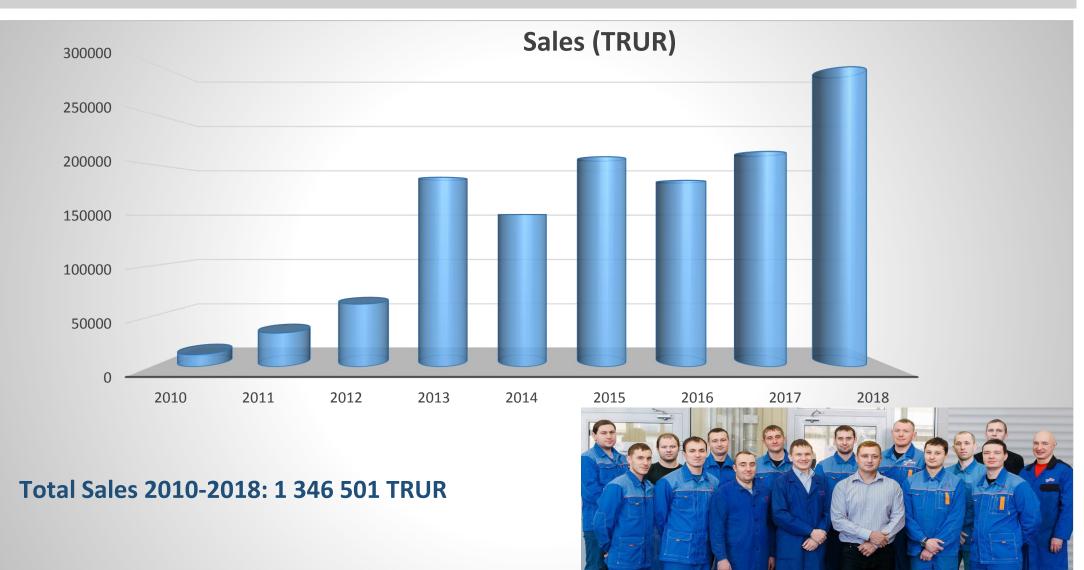
# FISCHER RUSSIA – BEGINNING 2010





# **FISCHER RUSSIA - 8 YEARS OF SUCCESS**





# HIT - KNOW-HOW PROJECT «IRKUT»

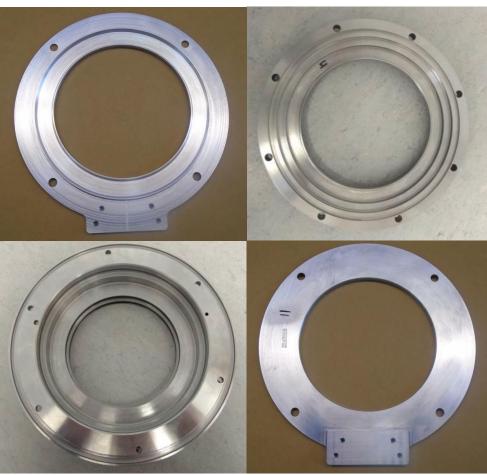




# HIT - PROJECT «MADE IN RUSSIA»







### **HOT – LIMITS AND BARRIERS**



#### **CURRENCY FLUCTUATION (EUR) / (RUR)**



#### **BAD FINANCING CONDITIONS FOR SME**

#### **RESTRICTED ACCESS TO SME SUPPORT PROGRAMS**

# **SUCCESS FACTORS**



# TRUST



